



Annual
REPORT

RAPPORT *Annuel*

1998-99

The People Behind AIMS/L'Équipe de AIMS

Chairman / Président du conseil

President / Président

Purdy Crawford, Chairman / président du conseil, Imasco Ltd., Toronto, ON
Brian Lee Crowley, Halifax, NS / N.-E.

Directors / Directeurs

Malcolm Baxter, President & CEO / p.d.g., Baxter Foods Ltd., Saint John, NB / N.-B.
John Bragg, President & CEO / p.d.g., Oxford Frozen Foods, Oxford, NS / N.-É.

George T.H. Cooper, QC / c.r., McInnes Cooper & Robertson, Halifax, NS / N.-É.
Hon. John Crosbie, QC / c.r., Patterson Palmer Hunt Murphy, St. John's, NF / T.-N.

Don Cayo, Editorial Page Editor, Telegraph Journal, Saint John, NB / N.-B.
Richard P. Eusonio, President / p.d.g., Atlantic Compressed Air Ltd., Moncton, NB / N.-B.

James Gogan, former President & CEO / p.d.g., Empire Co. Ltd., Stellarton, NS / N.-É.
John C. Hartery, President & General Manager / p.d.g., Stora Port Hawkesbury Ltd.,
Port Hawkesbury, NS/N-É.

Frederick E. Hyndman, Managing Director / directeur général, Hyndman & Co.,
Charlottetown, PEI / I.-P.-É.

Colin Latham, President & CEO / p.d.g., Maritime Tel & Tel, Halifax, NS / N.-É.

Denis Losier, p.d.g. / President & CEO, Assomption Mutuelle Vie, Moncton, NB / N.-B.
Beverley Keating MacIntyre, President & CEO / p.d.g., BKM Research & Development,
Dieppe, NB / N.-B.

David Mann, President & CEO / p.d.g., Nova Scotia Power, Inc., Halifax, NS / N.-É.
H. Stanley Marshall, President & CEO / p.d.g., Fortis Inc., St. John's, NF / T.-N.

J.W.E. Mingo, QC / c.r., Stewart McKelvey Stirling Scales, Halifax, NS / N.-É.
James W. Moir, Jr., former President and CEO / p.d.g., Maritime Medical Care,
Dartmouth, NS / N.-É.

Peter J.M. Nicholson, Executive Vice-President/vice président exécutif, BCE Inc.,
Montréal, QC

James S. Palmer, QC/c.r. Burnet, Duckworth & Palmer, Calgary, AB

Arnold G. Park, President & CEO / p.d.g., McCain Foods (Canada), Florenceville, NB / N.-B.
Gerald L. Pond, President & CEO / p.d.g., NB Tel,
Saint John, NB / N.-B.

John Risley, President & CEO / p.d.g., Clearwater Fine Foods, Bedford, NS / N.-É.

Jacquelyn Thayer Scott, President / présidente, University College of Cape Breton, Sydney, NS / N.-É.

Joseph Shannon, President / p.d.g., Atlantic Corporation Ltd., Port Hawkesbury, NS / N.-É.

Allan Shaw, Chairman & CEO / président du conseil et p.d.g., The Shaw Group, Halifax, NS / N.-É.

Tom Traves, President and Vice Chancellor, Dalhousie University, Halifax, NS / N.-É.
Victor L. Young, President & CEO / p.d.g., FPI Ltd., St. John's, NF / T.-N.

Treasurer / Trésorier
Secretary / Secrétaire

Martin MacKinnon, Development Coordinator, Eastern Rehabilitation, Halifax, NS / N.-É.

Fae Shaw, Partner, McInnes Cooper & Robertson, Halifax, NS / N.-É.

Board of Research Advisors / Comité consultatif sur la recherche

Charles S. Colgan, University of Southern Maine
Colin Dodds, Saint Mary's University

Jim Feehan, Memorial University of Newfoundland
Doug May, Memorial University of Newfoundland

Jim McNiven, Dalhousie University
Robin F. Neill, University of Prince Edward Island

Edwin G. West, Carleton University/Université Carleton

AIMS Staff

Fred McMahon, Senior Policy Analyst and Program Director / analyste principal des politiques et directeur de la programmation

Lynne Pascoe, Director of Development and Administration / directrice du développement et de l'administration

Christoph Wirth-Bulmer, Administrative Assistant / Assistant Administratif

Chairman's Message

The Institute's fifth year has been one of consolidation – whether in terms of our profile with the media and decisionmakers, development of our Board of Directors, Research Advisory Board and staff, or the financial position of our organization. We are now well poised to enter the new millennium – and our second five years – with confidence and energy to continue the important work that AIMS has already begun on behalf of Atlantic Canadians now, and in the future.

Profile

Through the monthly newsletter, The Independent, as well as larger research publications, newspaper columns, op-ed pieces, conferences, appearances in the electronic media and testimony before parliamentary and legislative committees, the Institute continues to leave its mark on public policy debate around Atlantic Canada. A glance at the media log contained in this Report will give the reader a hint of just



Message du Président du Conseil

Cette cinquième année d'existence en a été une de consolidation – nous avons rehaussé notre image auprès des médias et des chefs décisionnels, complété les effectifs au sein du conseil d'administration, du conseil consultatif de recherche et du personnel et renforcé la position financière de notre organisme. Nous sommes maintenant prêts à entrer dans le nouveau millénaire et à entamer les cinq prochaines années avec toute la confiance et l'énergie requises pour continuer le travail important qu'a commencé AIMS au nom des Canadiens de la région Atlantique.

Profil

Au moyen de notre bulletin mensuel, The Independent, ainsi que d'ouvrages de recherche, de chroniques, d'énoncés d'opinion, d'éditoriaux, de conférences, de publications dans la presse électronique et de présentations auprès de comités législatifs et parlementaires, l'institut continue à

how in demand AIMS representatives are for the fresh and insightful perspectives they bring to the many complex and daunting issues that face the region, its governments and citizens.

Board of Directors, Research Advisors and Staff Development

Our volunteer Board continues to represent a powerful mix of business, industrial, professional and academic leaders from the four Atlantic provinces. We were extremely pleased to welcome two new directors in 1998-99: J.K. Irving from New Brunswick and David McKenna from PEI. As always, I want to acknowledge here the invaluable assistance given to the Board as a whole, and to me in my role as Chairman, by our Vice-Chairman, George Cooper.

On the Board of Research Advisors, another volunteer group that helps to ensure the quality and rigour of AIMS research, we also saw with regret the retirement from AIMS and the University of New Brunswick of Professor William Milne, former Vaughn Chair of Regional Economics. We welcomed, however, two other top people: Professor Charles Colgan, from the University of Southern Maine and

influencer le débat sur les politiques publiques du Canada atlantique. En jetant un coup d'œil dans le carnet d'activités (media log) ci-joint, on peut constater combien les représentants de AIMS sont en demande en raison de la lucidité des perspectives qu'ils apportent aux nombreuses questions complexes auxquels font face la région, ses gouvernements et ses citoyens.

Conseil d'administration, conseiller en recherche et personnel

Comme par le passé, notre conseil d'administration est constitué, à titre bénévole, d'un ensemble impressionnant de chefs de file du secteur des affaires et de l'industrie, ainsi que de professionnels et d'universitaires des quatre provinces de l'Atlantique. Il nous fait extrêmement plaisir d'accueillir deux nouveaux conseillers en 1998-1999 : J.K. Irving du Nouveau-Brunswick et David McKenna de l'I.-P.-É. Encore une fois, je voudrais souligner le bon travail de notre vice-président, George Cooper, et le remercier personnellement pour ses précieux conseils.

Au sein du conseil consultatif de recherche, un autre groupe de bénévoles qui voit à la qualité et à la rigueur des recherches faites par

Professor Robin Neill from the University of Prince Edward Island.

On the staff side, his two-year leave of absence having come to an end, AIMS President Don Cayo returned this past summer to his job as Editorial Page Editor of the Telegraph Journal in Saint John, New Brunswick. Don did remarkable work in getting the work of the Institute known in circles we had not reached before, and we were sorry to lose his excellent talents. On the other hand I am glad to report that Don will be running our Governance project dealing with ways to improve the quality of governance and policy decision making in the region.

Another two-year leave came to an end in the summer, but this time it allowed the return to the Institute of our founding President, Brian Lee Crowley. Brian has come back to us after a stint on the Editorial Board of The Globe and Mail, where he had a chance to write about the full range of public policy issues facing the country as a whole. He returns to the Institute refreshed and re-invigorated and impatient to carry the Institute's development to new heights. He

l'institut, nous avons vu à regret le départ du professeur William Milne qui quittait l'Université du Nouveau-Brunswick et la chaire d'économie régionale pour une retraite bien méritée. Nous avons cependant accueilli parmi nous deux autres professeurs chevronnés : le professeur Charles Colgan, de University of Southern Maine et le professeur Robin Neill de University of Prince Edward Island.

Au niveau du personnel, après deux ans au service de l'institut à titre de président grâce à un congé autorisé, Don Cayo a réintégré son poste d'éditorialiste en chef au Telegraph Journal de Saint John l'été dernier. Don a réussi à faire connaître le travail de l'institut auprès de groupes que nous atteignions pas auparavant. Nous sommes désolés de perdre une personne de son talent. Nous sommes tout de même heureux d'annoncer que Don sera à la tête de notre projet de gestion des affaires publiques dont le mandat est de proposer des façons d'améliorer la gestion et la prise de décisions au sein des gouvernements de la région. Un autre congé de deux ans a pris fin cet été permettant ainsi le retour du président-fondateur,

has some exciting plans for AIMS which all of us associated with the Institute are eager to see realized.

Let me say a word about the excellent work being done for the Institute by its other staff members. Fred McMahon, our Senior Policy Analyst, continues his work on a major new book following on his success with *Looking the Gift Horse in the Mouth*, his pathbreaking work on the impact of federal transfers on Atlantic Canada. In fact the themes of Fred's new book were the centrepiece of our annual conference in May of this year, "The Road to Growth". I am sorry to say that AIMS is losing Fred to another institute in Toronto, but we thank him for his hard work and wish him well in his important new responsibilities

Director of Development, Lynne Pascoe, continues her very fine work as chief organizer of Institute events as well as ensuring the smooth administrative operation of the Institute. Christoph Wirth-Bulmer takes on ever more responsibilities as Administrative Assistant and continues to excel at all he does for us.

Brian Lee Crowley. Brian nous revient après un passage au sein du comité de rédaction du quotidien *Globe and Mail*, où il a eu l'occasion de s'exprimer à l'écrit sur toute une gamme de questions de politiques publiques touchant l'ensemble du pays. Il nous revient frais et impatient de reprendre son travail pour amener l'institut à se dépasser à nouveau. Il a des projets passionnnants pour AIMS que les personnes associées à l'institut appuient et ont hâte de réaliser.

Je voudrais dire quelques mots au sujet de l'excellent travail réalisé par les autres membres du personnel. Fred McMahon, analyste principal de l'institut, continue à travailler sur son nouveau livre qui suivra sûrement dans le sillage de son premier succès, *Looking the Gift Horse in the Mouth*, un regard nouveau sur l'impact des paiements de transfert fédéraux sur le Canada atlantique. En fait, les thèmes de son nouvel ouvrage ont été le point central de notre congrès annuel en mai intitulé The Road to Growth (le chemin de la croissance économique). Je suis désolé d'apprendre que Fred nous quitte pour se joindre à un institut de Toronto. Nous voulons toutefois lui exprimer notre gratitude pour son

Finally, I want to thank Fae Shaw, whose work as Secretary to the Board of Directors has been exemplary, as always, and Martin MacKinnon, our Treasurer, whose commitment to the Institute and all it does seems to know no bounds. Both are volunteers, yet without them, the Institute would not be able to operate as effectively as it does.

Finances

The financial position of the Institute has been stable, but that means that there is much work to be done in the future, because we want to see our position improve. The Board is committed to seeing corporate donations rise to the point where they cover core operating expenses. We are nearly there, but not quite. On this score I am pleased to signal my personal gratitude, and that of the entire Board, to Martin MacKinnon, who has agreed to co-ordinate the fundraising effort of Directors. Between Martin's efforts, and those of Brian Crowley in raising new money from foundations interested in public policy work, we expect that progress on the financial side in next year's report will be substantial.

travail et lui souhaitons tout le succès possible dans ses nouvelles fonctions.

La directrice du développement, Lynne Pascoe, continue son excellent travail comme organisatrice principale des activités de l'institut, en plus de voir à son fonctionnement administratif. Christoph Wirth-Bulmer accepte une plus grande part de responsabilités à titre d'adjoint administratif et continue à dépasser les attentes.

Enfin, je voudrais remercier Fae Shaw dont le travail de secrétaire du conseil d'administration a été excellent comme toujours et aussi Martin MacKinnon, notre trésorier, dont le dévouement à l'institut ne semble pas connaître de limites. Les deux travaillent bénévolement, et sans eux, le fonctionnement de l'Institut ne serait pas aussi efficace.

Finances

La situation financière de l'institut est stable, mais cela veut simplement dire qu'il reste beaucoup à faire pour l'avenir, car nous voulons que la situation s'améliore davantage. Le Conseil d'administration veut voir une augmentation des dons de société afin de pouvoir couvrir tous les coûts d'exploitation de base de

Like the region, AIMS faces important challenges in realizing its full potential. But like the people of the region, the people involved in AIMS have the drive, the energy and the enthusiasm to succeed. We are going to spare no effort to ensure that AIMS builds on its great achievement of its first five years: to have become the region's best, most authoritative and most listened to public policy think tank.

Purdy Crawford,
Chairman
Atlantic Institute for Market Studies

l'institut. Nous y sommes presque, mais pas tout à fait. À ce sujet, je voudrais exprimer ma gratitude ainsi que celle du conseil à Martin MacKinnon qui a accepté de coordonner les efforts de levée de fonds des directeurs. Entre les efforts de Martin et ceux de Brian Crowley, l'institut se trouve à bénéficier de nouvelles sources de financement provenant de fondations qui s'intéressent au domaine des politiques gouvernementales et nous prévoyons que l'an prochain la situation financière de l'institut se sera nettement amélioré.

Tout comme la région, AIMS doit relever de grands défis pour réaliser son plein potentiel. Cependant, à l'image des gens de la région, les personnes qui travaillent au sein de AIMS ont la détermination, l'énergie et l'enthousiasme voulus pour réussir. Nous ne ménagerons aucun effort pour voir à ce que AIMS continue l'important travail des cinq premières années de son existence ; c'est ainsi que l'institut est devenu le groupe de réflexion le plus écouté et le plus respecté de la région dans le domaine des politiques gouvernementales.

Purdy Crawford,
président du conseil d'administration
Atlantic Institute for Market Studies

Outgoing President's Message

To the extent that AIMS' role is educational – to inform the debaters as well as the debates in the regional public policy arena – I'm proof that it works.

My two-year term as president of AIMS proved immensely educational.

I've returned to my journalist's desk feeling inspired and better equipped to advance the discussion of issues that matter.

I'm grateful to Chairman Purdy Crawford, Vice-Chairman George Cooper and all members of the board of directors for the opportunity to serve a term at AIMS and for their help. I also thank AIMS' supporters, some who contribute money, some who formally or informally encourage and advise, and many who do both. Two volunteers, Treasurer Martin MacKinnon and Secretary Fae Shaw, deserve special mention, as do the AIMS staff. Fred McMahon, Lynne Pascoe and Christoph Wirth-Bulmer were a pleasure to work with – diligent and competent and ever-patient with me.



Rapport du président sortant

Dans la mesure que AIMS joue un rôle d'éducateur – pour nourrir les débats sur les politiques publiques de la région – je suis la preuve vivante de son succès. Pendant mon mandat de deux ans à titre de président de AIMS, j'ai beaucoup appris. J'ai maintenant réintégré mon poste de journaliste avec un enthousiasme renouvelé et je me sens mieux équipé pour faire avancer le débat sur des questions qui nous tiennent à cœur.

Je voudrais remercier le président, Purdy Crawford, et le vice-président, George Cooper, ainsi que tous les membres du conseil d'administration de m'avoir donné l'occasion de servir AIMS et de leur appui durant mon mandat. Je désire remercier aussi toutes les personnes qui appuient AIMS, soit financièrement, soit par leur encouragement et leurs conseils. Deux bénévoles, le trésorier Martin MacKinnon et la secrétaire Fae Shaw, méritent tous deux une mention spéciale. Il en va de même pour le personnel de AIMS : Fred McMahon, Lynne Pascoe et

It is difficult to measure the impact our work has had on thought and policy discussion in the region, but it is manifest in many ways. One measure is the Institute's substantial presence in the media. Over the past year, scores of commentaries and analyses written by AIMS' staff were published regionally and nationally, and our comments were sought out by reporters in more than a hundred interviews.

A less precise measure, but a more important one, are the uncountable times that people cite AIMS' research or analyses as they discuss issues of the day. Sometimes these are formal citations by people in positions of authority; sometimes they are casual references by people who don't even realize where the ideas came from. When a recent university graduate off-handedly sums up the thesis of Gift Horse in conversation, or a co-operative board member states our case for government disengagement from economic activism – these are sure signs that we are succeeding in influencing the debate.

This is not to suggest that there isn't much that remains to be done. So I am delighted to see Brian Crowley back as the head of the Institute. With his energy and intelligence,

Christoph Wirth-Bulmer avec qui il m'a été bien agréable de travailler. Je les remercie pour leur diligence, leur compétence et leur grande patience à mon égard.

Il est difficile de mesurer l'impact de notre travail sur la pensée et sur les débats de politiques publiques de la région, mais il se manifeste de bien des façons. Une manifestation de notre travail est la présence importante de AIMS dans les médias. Au cours de la dernière année, de nombreuses analyses et de nombreux commentaires rédigés par le personnel de l'institut ont été publiés aux niveaux régional et national. De plus, nous avons été convoqués par des journalistes à plus d'une centaine d'entrevues pour partager notre point de vue.

Une mesure moins précise, mais plus importante encore : les innombrables fois qu'on a fait référence aux recherches et aux analyses de AIMS dans les discussions sur les questions du jour. Parfois, il s'agit de citations par des personnes en situation d'autorité, d'autres fois il s'agit de personnes qui font référence aux positions de l'institut sans vraiment savoir d'où proviennent ces idées. Lorsqu'un diplômé universitaire résume la thèse de Gift Horse dans

and backed by the support of the same people who so effectively helped me, I have every confidence that AIMS' role will only be strengthened in the months and years to come.

Don Cayo
Outgoing President

une conversation ou qu'un membre d'un conseil d'administration d'une coopérative défend notre position pour le retrait du gouvernement de l'activisme économique, ce sont là des signes concrets que nous avons réussi à influencer les débats.

Ce n'est pas dire qu'il ne reste pas tout de même beaucoup à faire. Je suis tellement heureux de voir Brian Crowley réintégrer son poste à l'institut. Avec son énergie et son intelligence, ainsi que l'appui de la part de tous ceux qui m'ont aussi prêté main forte, j'ai tout espoir que l'institut continuera à affirmer son rôle dans les mois et les années à venir.

Don Cayo
President sortant

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Incoming President's Report

It is good to be back.

My two year absence from the Institute to serve on the Editorial Board of the *Globe and Mail* was a valuable experience, and will be helpful to the Institute. But it also drove home for me a simple truth: that the public policy work AIMS has been and is doing is the most exciting, most constructive and most challenging I have ever been involved with. This is where I really want to be.

I was lucky to receive the Institute back in such good shape. This is entirely due to the intelligence, commitment and hard work of the Chairman, Purdy Crawford, the Vice-Chairman, George Cooper, all the other directors, my successor/predecessor, Don Cayo, and all the staff and volunteers that have made AIMS the success that it is. They have given me a sound base of operations on which we shall be building in the coming year.

Rapport du nouveau président

Je suis heureux de réintégrer mon poste au sein de AIMS.

Je dois dire que mon expérience au sein du comité de rédaction du *Globe and Mail* ces deux dernières années a été très enrichissante et me sera très utile dans mon travail auprès de l'institut. De plus, je me suis rendu compte d'une chose : ce que fait AIMS dans le domaine des politiques publiques est réellement le travail le plus passionnant, le plus constructif et le plus exigeant auquel j'ai participé. J'y ai vraiment trouvé ma place.



J'ai été chanceux qu'on me remette l'institut en si bon état. Cela est entièrement attribuable à l'intelligence, à l'engagement et au travail acharné du président, Purdy Crawford, du vice-président, George Cooper, et des autres membres du conseil d'administration, ainsi qu'à mon successeur/prédécesseur, Don Cayo, et tout le personnel et les bénévoles qui ont assuré le succès de l'institut. Toutes ces personnes ont préparé un terrain propice sur

In fact, since I was only here for the final three months of the 1998-99 fiscal year, the staff side of this report, and the credit for what has been accomplished, goes chiefly to Don and his team. He has spoken about that in his report. Let me therefore look to the future. The Institute has lined up some major new funding and has a list of major new projects already well underway for 1999-2000, our sixth year of operation.

Look for work on:

- the equalization system and its impacts on the region;
- harnessing the power of the information technology industry to drive economic growth;
- getting the public policy framework right for both the oil and gas and aquaculture industries;
- education and health care reform, with a particular focus on accountability and measuring results;
- the fiscal position of the four provincial governments;
- the National Child Benefit and its impact on the social welfare programs of the four provinces

and much much more.

lequel nous pourrons bâtir au cours de l'année à venir.

Comme je n'ai été en place que pendant les trois derniers mois de l'année financière de 1998-1999, tout le crédit pour ce qui a été accompli (côtés finances et personnel) revient à Don et à son équipe. Il en fait mention dans son rapport ; je m'en tiendrai donc à parler de l'avenir. L'Institut a obtenu du financement solide de nouvelles sources et a déjà entamé ses nouveaux projets pour l'année 1999-2000, notre sixième année d'activités.

Nous travaillons actuellement aux dossiers suivants :

- le système de péréquation et son impact sur la région;
- la canalisation de l'industrie des technologies de l'information pour accélérer la croissance économique;
- un cadre de politiques publiques qui puissent promouvoir à la fois l'industrie pétrolière et gazière et celle de l'aquaculture;
- des réformes dans les secteurs de l'éducation et de la santé, axées sur la responsabilisation et la mesure des résultats;

Most importantly, you can expect to see AIMS always in the forefront of all the vital public policy debates taking place across the Atlantic region. We will never stop inviting decisionmakers and the general population to look at the very best practices and experiences from around the world where those practices and experiences may help us to meet our own challenges and move quickly and resolutely into a future of growth and prosperity.

Brian Lee Crowley
President

- la position financière du gouvernement de chacune des quatre provinces;
- le régime national de prestations pour enfants et son incidence sur les programmes d'aide sociale des quatre provinces

et bien d'autres questions.

D'abord et avant tout, on peut s'attendre à ce que AIMS conserve son rôle de premier plan dans les débats sur les politiques publiques de la région de l'Atlantique. Nous continuerons à inviter les chefs décisionnels et le grand public à examiner les meilleures pratiques et les expériences d'ailleurs dans le monde, car celles-ci peuvent nous aider à relever nos propres défis et à prendre sans délai le chemin de la croissance et de la prospérité.

Brian Lee Crowley
Président

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MEDIA LOG

(contacts with AIMS initiated by the media)

DATE	MEDIUM	COVERAGE	CONTACT	TOPIC
01/10/98	Canadian Press		Allison Auld	
02/10/98	Centretown News	Ottawa	Jason Brooks	School Vouchers
02/10/98	Telegraph Journal	New Brunswick	Rachel Cave	NB Powe
05/10/98	Chronicle-Herald	Nova Scotia	C. McKean	NS Economic Growth
06/10/98	Telegraph Journal	New Brunswick	Rachel Cave	Fishery Management
06/10/98	Telegraph Journal	New Brunswick	Mark Leger	EI Options
07/10/98	Telegraph Journal	New Brunswick	Al White	Lost Cabinet Clout
08/10/98	Radio Canada	Regional	M. Brideau	Labour Shortages
08/10/98	Global Television Network	Regional	Phone-in	Demographics
13/10/98	Telegraph Journal	New Brunswick	Mark Reid	Labour Shortages
14/10/98	CBC Newsworld (CounterSpin)	National	Guest spot	MAI Treaty
19/10/98	National Post	National	Terry Corcoran	EI, Economic Development
22/10/98	The Guardian	P.E.I.	Interview	EI
22/10/98	CBC Newsworld (CounterSpin)	National	Guest spot	Canadian National Lay-offs
23/10/98	Ottawa Citizen	Ontario	Peter Simpson	Tax Policy
26/10/98	Television NB	New Brunswick	J. M. Nadeau	Globalization
27/10/98	CBC Radio	P.E.I.	Phone-in	EI
27/10/98	Ottawa Citizen	Ontario	Peter Simpson	Probate Fees
04/11/98	Radio Canada	National		Story about Halifax
06/11/98	Global Television Network	Regional	Interview	Health Care
06/11/98	CFBC Radio	New Brunswick	Interview	Health Care
06/11/98	Times Globe	New Brunswick	B.J. McKinnon	Health Care
09/11/98	Telegraph Journal	New Brunswick	Rachel Cave	NB Power
11/11/98	Ottawa Citizen	Ontario	Peter Simpson	Freeing Trade
13/11/98	CBC Radio	Regional	Bob Murphy	NB Power
13/11/98	The Guardian	PEI		EI
13/11/98	Telegraph Journal	New Brunswick	Al White	Energy Policy
16/11/98	Times Globe	New Brunswick	Mia Urquhart	Immigration Policy
18/11/98	CBC Radio Noon	Regional	Costas Halavrezos	Phone-in
18/11/98	CBC Radio	PEI	Phone-in	PEI — EI
19/11/98	CBC Radio	Regional	Commentary	Immigration Policy
24/11/98	CBC Radio	Regional	Interview	Throne Speech
24/11/98	Daily Gleaner	New Brunswick	Interview	Throne Speech
24/11/98	Summit News	New Brunswick	D. Richardson	Throne Speech
24/11/98	Radio Canada	Regional	Eldred Savoie	Throne Speech
24/11/98	CBC Television	New Brunswick	J. Dagsvik	Throne Speech
24/11/98	Canadian Press	National	Chris Morris	Throne Speech
25/11/98	CBC Television	New Brunswick	Focal Point	Economic Development
25/11/98	Telegraph Journal	New Brunswick	Gina Miller	Health Care, Taxes
26/11/98	Telegraph Journal	New Brunswick	Rachel Cave	Health Spending
26/11/98	CBC Radio	Nova Scotia	N. MacLennan	Devco
26/11/98	CBC Radio Noon	National		MAI
26/11/98	Ottawa Citizen	Ontario	Peter Simpson	Senate
27/11/98	CBC Radio Morning	Nova Scotia	Phone-in	Devco
30/11/98	Global Television Network	Regional	Ward Smith	Offshore Oil

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DATE	MEDIUM	COVERAGE	CONTACT	TOPIC
02/12/98	CBC Newsworld (CounterSpin)	National	Guest Spot	Various Issues
04/12/98	Chronicle-Herald	Nova Scotia	Christine Doucet	Metro Halifax Finances
07/12/98	CBC Radio Noon	Regional	Costas Halavrezos	Devco
07/12/98	CBC Newsworld(CounterSpin)	National	Guest on Show	Productivity Growth
07/12/98	Telegraph Journal	New Brunswick	Rachel Cave	Budget Preview
07/12/98	CBC Radio	New Brunswick	Elaine Bateman	Budget Preview
08/12/98	CBC Radio	Regional	Michael Enright	Devco
08/12/98	CBC Radio	New Brunswick	Paul Castle	Budget
08/12/98	Summit News	New Brunswick	Don Richardson	Budget
08/12/98	Times Globe	New Brunswick	Dave Young	Budget
08/12/98	The Daily Gleaner	New Brunswick	Tim Porter	Budget
08/12/98	CBC Radio	Regional/National	Amanda Pfeffer	Budget
08/12/98	Canadian Press	National	Cassandra Szklarski	Budget
08/12/98	Broadcast News	National	John Lewindowski	Budget
08/12/98	Radio Canada	Regional	News Clip	Budget
08/12/98	ATV	Regional	Paul Harpel	Budget
08/12/98	TVNB	New Brunswick	David Bedford	Public-Private Partnerships
08/12/98	Times Globe	New Brunswick	Grant Kerr	Economic Prospects
09/12/98	National Post	National	Philip Mathias	Devco
09/12/98	CBC Radio	New Brunswick	Paul Castle	Budget Follow-up
11/12/98	Telegraph Journal	New Brunswick	Rachel Cave	Tax Fraud
15/12/98	CJCH Radio	Nova Scotia	Rick Howe	Health Care
15/12/98	Telegraph Journal	New Brunswick	John Morrisey	Bank Mergers
16/12/98	Globe & Mail	National	Brian Crowley	Health Care Spending
17/12/98	Times Globe	New Brunswick	David Young	Tax Rates
18/12/98	CBC First Edition	Focus Segment	Linda Kelly	Devco
18/12/98	TVNB	New Brunswick	Sid Pobihushky	Public-Private Partnerships
18/12/98	CBC Radio	Regional	Jennifer Power	Currency Fluctuations
18/12/98	Telegraph Journal	New Brunswick	Al White	Various
21/12/98	CBC Radio	Regional	Amanda Pfeffer	HST
21/12/98	CBC Radio	Nova Scotia	Nicole McLennon	HST
29/12/98	CBC Radio Morning	NB	Interview	Rural Development
30/12/98	Ottawa Citizen	National	Kristen Goff	Free Trade
05/01/99	Telegraph Journal	New Brunswick	Mike Tutton	Farm Subsidies
06/01/99	Global Television Network	Interview	Moncton-based Reporter	Canadian Dollar and the EURO
06/01/99	Telegraph Journal	New Brunswick	Lisa Hrabluk	Gas
07/01/99	Chronicle-Herald	Nova Scotia	Roger Taylor	North American Currency
09/01/99	CBC Radio	Nova Scotia	Michael Tutton	Farm Subsidies
11/01/99	Telegraph Journal	New Brunswick	Michael Tutton	Social Union
14/01/99	Telegraph Journal	New Brunswick	Gina Miller	New Brunswick Politics
18/01/99	Ottawa Citizen	National	Katherine May	Federal Pay Rates
18/01/99	Canadian Press	National	Chris Morris	Grants to Industry
18/01/99	Telegraph Journal	New Brunswick	Lisa Hrabluk	Grants to Industry
18/01/99	National Post	National	Gloria Galloway	Federal Pay Rates
18/01/99	Global Television Network	Regional	Duane Lowe (Maritime Today)	Common Currency
19/01/99	Global Television Network	Regional	Lorne Daltrop	Business Subsidies

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DATE	MEDIUM	COVERAGE	CONTACT	TOPIC
19/01/99	CBC Television	Nova Scotia	Ann Patrick	Regional Wage Levels
20/01/99	CBC Radio	PEI	Pat Martel	Grants to Businesses
21/01/99	CBC Television	New Brunswick	Christie McDonald	Charter Schools, EI Surplus
21/01/99	CBC Radio	Regional	Maritime Magazine	Sysco, Devco
22/01/99	Telegraph Journal	New Brunswick	Sarah Marchildon	Charter Schools
22/01/99	CBC Newsworld	National	Sharon Musgrave	EI Surplus
22/01/99	Atlantic Business	Regional	Steve Llewellyn	Economic Development
25/01/99	Ottawa Citizen	National	Jennifer Campbell	Federal-Provincial Relations
25/01/99	Chronicle-Herald	Story	Cameron MacKeen	Federal Budget Outlook
25/01/99	CBC Newsworld	National	Avi Lewis	Bell Operators
26/01/99	Daily News	Nova Scotia	Gina Stack	AIMS Profile
26/01/99	CBC Radio	New Brunswick	Elaine Bateman	Charter Schools
26/01/99	Telegraph Journal	New Brunswick	Al White	Native Issues
26/01/99	CBC Television	National	Jennifer Campbell	Fishery Management
27/01/99	Daily News	Nova Scotia	Peter McLaughlin	Charter Schools
27/01/99	Global Television Network	Regional	Duane Lowe (Maritimes Today)	EI, Charter Schools
28/01/99	CBC Radio	Nova Scotia	George Jordan	Economic Development
28/01/99	CBC Radio	National	Dick Miller	Devco
28/01/99	CBC Television	Focus segment	Ann Patrick	Devco
29/01/99	National Post	Editorial	John Williamson	Devco
29/01/99	Telegraph Journal	New Brunswick	Rachel Cave	Native Issues
30/01/99	CBC Newsworld	National	Debby Gyapong	Devco
02/02/99	Cape Breton Post	Nova Scotia	Wes Stewart	Devco
03/02/99	Capital News	Ontario	Jason Brooks	Health Care
03/02/99	Daily News	Nova Scotia	Dave Whynot	Economic Look-Ahead
04/02/99	Canadian Press	Nova Scotia	Murray Brewster	Feel-good Provincial Ads
05/02/99	CBC Radio		Margo Wright	Free Trade
08/02/99	Canadian Press	Nova Scotia	Murray Brewster	Subsidies
08/02/99	National Post	National	John Williamson	Nfld. Economy
08/02/99	Telegraph Journal	New Brunswick	Rachel Cave	NB Power
09/02/99	CBC Newsworld	National	Tasha Kheiridien	Economic Development in Atlantic Canada
09/02/99	Atlantic Progress		Jennifer Campbell	Atlantic Clout
09/02/99	CKDU Radio		Sally Thomas	News Competition
12/02/99	CBC Television		Christie McDonald	Federal Budget
15/02/99	The Telegram	Newfoundland	Chris Flanagan	Various Policy
15/02/99	Telegraph Journal	New Brunswick	Al White	Federal Budget
15/02/99	CBC Television		Commentary	Federal Budget
15/02/99	CBC Radio		Margo Wright	Federal Budget
15/02/99	The Telegram	Newfoundland	Interview	Ken Whyte Tour
16/02/99	CBC Radio		Paul Castle	Federal Budget
16/02/99	Chronicle-Herald		Jim Meek	Business Success
16/02/99	Telegraph Journal		Lisa Hrabluk	Federal Budget
17/02/99	National Post	National		Devco Severance
25/02/99	Telegraph Journal	New Brunswick	Al White	NB Coal
25/02/99	CBC Television		Greg Boone	Devco
02/03/99	Telegraph Journal	New Brunswick	Lisa Hrabluk	Economic Incentives

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DATE	MEDIUM	COVERAGE	CONTACT	TOPIC
04/03/99	Global Television Network		Martha Cody	EI/UI
08/03/99	Telegraph Journal, Bangor Daily News	New Brunswick, Maine	Mike Tutton	East-West Highway
09/03/99	Southam News		Louise Surret	East-West Trade
09/03/99	CBC Radio		Amanda Pfeffer	Health Care
10/03/99	CBC Television		Jeff Britt	News Management
11/03/99	Telegraph Journal		John Morrisey	Taxes
11/03/99	Canadian Press		Steve Lambert	Sysco
11/03/99	Canadian Press		Chris Morris	Atlantic Cooperation
12/03/99	Global Television Network	Nova Scotia	Carol McDaig	Sysco
12/03/99	Chronicle-Herald		Tara Camus	Sysco
12/03/99	Atlantic Progress		Trevor Adams	AIMS Issues
15/03/99	CJCH Radio	Nova Scotia	Rick Howe	Sysco
19/03/99	Faith Today		Carol Theissen	Welfare Dependence
19/03/99	Broadcast News		Brian Daly	Subsidies
22/03/99	Chronicle-Herald	Nova Scotia	Amy Smith	Road Taxes
23/03/99	Global Television Network		Lorne Daltrop	Telecom Mergers
24/03/99	Television NB		Andrew Holland	Subsidies
29/03/99	Telegraph Journal		Philip Lee	Rural Prosperity
29/03/99	CBC Television		Christie McDonald	Election Issues
29/03/99	Ottawa Citizen		Peter Simpson	Nfld. Economy
30/03/99	Telegraph Journal	New Brunswick	Mark Reid	Atlantic Lotto
30/03/99	Canadian Press		Chris Morris	Atlantic Cooperation
30/03/99	Atlantic Progress		Kevin Yarr	Business Financing
31/03/99	Telegraph Journal	New Brunswick	Gina Miller	Economic Growth
31/03/99	Southam News		Richard Madden	Nfld. in Canada
31/03/99	Radio Canada		Daniel Bordello	Irving Impact on NB
08/04/99	CBC Radio		Amanda Pfeffer	Growth, Taxes, etc.
08/04/99	Summit News		Don Richardson	Economic Policy
08/04/99	National Post	National	Ian Jack	Regional Cooperation
13/04/99	Telegraph Journal		Gina Miller	Economic Policy
14/04/99	CBC Radio		Elaine Bateman	Policy and Prosperity
14/04/99	Chronicle-Herald		Bev Dauphinee	Policy and Prosperity
15/04/99	Daily Gleaner		Suzy Shultz	Policy and Prosperity
15/04/99	Broadcast News		Brain Daly	Policy and Prosperity
15/04/99	CBC Radio		Paul Castle	NB Prosperity
15/04/99	CBC Radio		Mark Genius	Gas Policy
15/04/99	Global Television Network		Paul McLaughlin	Policy and Prosperity
19/04/99	Global Television Network		Duane Lowe (Maritime Today)	Charter Schools
21/04/99	Atlantic Progress		Kevin Yarr	Gov't Intervention
21/04/99	CJCH		Rick Howe	NS Prosperity
21/04/99	Atlantic Progress		Mark Sampson	Federal-regional Relations
29/04/99	CBC Radio		George Jordan	ACOA
03/05/99	The Coast		Keith Bonnell	Economic Growth
05/05/99	Time Magazine		Leanne Williams	Demographics
07/05/99	CBC Radio		Amanda Pfeffer	NB Election
08/05/99	CBC Radio		Fiona Christensen	Rural Development

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DATE	MEDIUM	COVERAGE	CONTACT	TOPIC
11/05/99	Canadian Press		Chris Morris	Taxes, Demographics
11/05/99	Global Television Network		Andy Patterson	NDP Platform
12/05/99	Summit News		Don Richardson	Tax Cuts
12/05/99	Telegraph Journal		Lisa Hrabluk	Tax Cuts
12/05/99	National Post		Graham Hamilton	Tax Cuts
12/05/99	Telegraph Journal		Rachel Cave	Tax Cuts
13/05/99	Daily Gleaner		Steve Llewellyn	Tax Cuts
14/05/99	Atlantic Progress		George Smith	Y2K Implications
20/05/99	CBC Radio		Amanda Pfeffer	Taxes
25/05/99	Globe and Mail	National	Brian Crowley	NB Election
25/05/99	CBC Radio		Barry Morrison	Devco
28/05/99	CBC Radio		Amanda Pfeffer	Election Issues
28/05/99	Telegraph Journal		Eric Marks	TAGS Anniversary
01/06/99	CBC Radio		Jennifer Henderson	NS Budget
01/06/99	Chronicle-Herald		Roger Edge	NS Budget
01/06/99	Scrums with various media			NS Budget
02/06/99	CBC News		Preston Mulligan	Rural Development
02/06/99	Canadian Press		Kevin Carmichael	Debt and Deficits
02/06/99	Maclean's Magazine	National	John DeMont	NS Budget
02/06/99	CBC Radio		Allison Lamb	Fiscal Performance
03/06/99	Times Globe	New Brunswick	David Young	Economic Growth
07/06/99	Canadian Press		Allison Auld	Tax Cuts
08/06/99	CBC Radio		Steve Puddicombe	NB Election
08/06/99	Global Television Network		Andy Patterson	NB Election
08/06/99	Ottawa Citizen		Peter Simpson	NB Election
09/06/99	CBC Moncton			PC Promises
09/06/99	Telegraph Journal		Mike Tutton	Toll Highway
10/06/99	Telegraph Journal	New Brunswick	Andre Veniot	NB PC's Vision
14/06/99	CBC Radio		Amanda Pfeffer	PC Promises
17/06/99	Daily Gleaner	New Brunswick		NB Cabinet
17/06/99	Washington Post		Steven Pearlstien	Demographics, etc.
21/06/99	Telegraph Journal	New Brunswick	Philip Lee	NB Power
23/06/99	Telegraph Journal		Howie Trainor	NS Election
20/07/99	Radio Canada	National	Annette Bolduc	NS Election
22/07/99	BC Report Magazine	National	Tracey Nicholls	Equalisation
22/07/99	Canadian Press	National	Cassandra Szklarski	NS Election
18/08/99	Radio Canada	National		Réunion du caucus Libéral fédéral à Halifax
18/08/99	The Coast	Nova Scotia	Linda Penozo	University Research Funding
19/08/99	ATV	Atlantic Canada		Port of Halifax
20/08/99	Times-Transcript	New Brunswick		Brain Drain
23/08/99	Cape Breton Post	Nova Scotia		Brain Drain
02/09/99	CBC Radio	New Brunswick	Amanda Schafer	Moncton Francophone Summit
02/09/99	Atlantic Business Magazine	Regional	Jennifer Hatt	Atlantic Co-operation
03/09/99	CBC Radio	Nova Scotia	Margot Brunel	Municipal Workers' Strike
09/09/99	CBC Radio	Newfoundland	Jim Brown	Announcement of More Post-TAGS Money

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DATE	MEDIUM	COVERAGE	CONTACT	TOPIC
09/09/99	Toronto Star	National	Haroon Siddiqui	Canada's Top Public Policy Changes in 2000
14/09/99	CBC Television	Newfoundland	Glenn Deir	Televised Debate with ACOA Minister George Baker
15/09/99	CBC Radio	National		Canada's Mining Regime
20/09/99	Global Television Network	Regional	Duane Lowe (Maritimes Today)	Video Gambling
27/09/99	Daily Gleaner	New Brunswick		Provincial Government Finances
28/09/99	Global Television Network	Regional	Duane Lowe (Maritimes Today)	Farm Aid
30/09/99	Chronicle-Herald	Nova Scotia	B. Underhill	ACOA

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Auditors' Report

Chartered Accountants

Canadian Member Firm of
Grant Thornton International

To the Directors of the
Atlantic Institute for Market Studies

We have audited the balance sheet of the Atlantic Institute for Market Studies as at September 30, 1999 and the statement of revenue, expenditures and general fund equity for the year then ended. These financial statements are the responsibility of the Institute's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Except as explained in the following paragraph, we conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In common with many charitable organizations, the Institute derives revenue from donations and other income, the completeness of which is not susceptible of satisfactory audit verification. Accordingly, our verification of this revenue was limited to the amounts recorded in the records of the Institute and we were not able to determine whether any adjustments might be necessary to donations revenue, other income, excess of revenue over expenditures, assets and the general fund equity.

In our opinion, except for the effect of adjustments, if any, which we might have determined to be necessary had we been able to satisfy ourselves concerning the completeness of the donations and other income referred to in the preceding paragraph, these financial statements present fairly, in all material respects, the financial position of the Institute as at September 30, 1999 and the results of its operations for the year then ended in accordance with generally accepted accounting principles.

Halifax, Nova Scotia
October 22, 1999

Grant Thornton
Chartered Accountants

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Financial Statements

Atlantic Institute for Market Studies Statement of Revenue, Expenditures and General Fund Equity

Year Ended September 30	1999	1998
Revenue		
Donations		
Foundations	\$ 102,483	\$ 80,500
Corporate and individual	162,173	209,368
Interest	1,915	1,412
Other income	2,538	7,223
	<u>269,109</u>	<u>298,503</u>
Expenditures		
Bad debt	1,181	-
Bank charges	396	397
Courier	552	856
Depreciation	4,617	3,961
Fundraising	-	1,282
Meetings	5,167	2,203
Miscellaneous	2,879	1,276
Office supplies	7,641	13,733
Postage and printing	19,990	27,144
Professional fees	8,982	5,244
Rent	6,630	6,446
Research assistance	5,349	14,332
Salaries, benefits and contract employees	229,900	200,621
Speakers	3,581	52
Subscriptions	779	1,698
Telephone	8,979	7,952
Travel	27,918	24,219
	<u>334,541</u>	<u>311,416</u>
	(65,432)	(12,913)
Conference income (Note 5)	<u>19,567</u>	<u>3,784</u>
Excess of expenditures over revenue	<u>\$ (45,865)</u>	<u>\$ (9,129)</u>
General fund equity, beginning of year	\$ 102,700	\$ 111,829
Excess of expenditures over revenue	(45,865)	(9,129)
General fund equity, end of year	<u>\$ 56,835</u>	<u>\$ 102,700</u>

See accompanying notes to the financial statements.

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Atlantic Institute for Market Studies Balance Sheet

September 30

1999

1998

Assets

Current

Cash	\$ 32,359	\$ 65,125
Accounts receivable	4,444	37,012
HST/GST/PST rebates receivable	10,153	6,326
	<hr/> 46,956	<hr/> 108,463
Property and equipment (Note 3)	<hr/> 13,879	<hr/> 17,266
	<hr/> \$ 60,835	<hr/> \$ 125,729

Liabilities

Current

Payables and accruals	\$ 4,000	\$ 18,529
Deferred revenue	-	4,500
	<hr/> 4,000	<hr/> 23,029

Fund Balance

General fund equity	<hr/> 56,835	<hr/> 102,700
	<hr/> \$ 60,835	<hr/> \$ 125,729

Uncertainty due to the Year 2000 Issue (Note 6)

On behalf of the Institute

Director

Director

See accompanying notes to the financial statements.

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Atlantic Institute for Market Studies

Notes to the Financial Statements

September 30, 1999

1. General

The Institute was incorporated as a non-profit corporation under Part II of the Canada Corporation's Act on October 3, 1994. The Institute was also granted registered charity status effective October 3, 1994.

2. Summary of significant accounting policies

Depreciation

Depreciation is recorded using the diminishing balance method at the following rates:

Computer	30%
Furniture	20%

Donated materials and services

The Institute records the value of donated materials and services when the fair market value can be reasonably estimated and the donated materials and services are normally purchased by the Institute.

3. Property and equipment

		1999	1998
	<u>Cost</u>	<u>Accumulated Depreciation</u>	<u>Net Book Value</u>
Computer	\$ 14,142	\$ 6,692	\$ 7,450
Furniture	<u>13,550</u>	<u>7,121</u>	<u>6,429</u>
	<hr/> <u>\$ 27,692</u>	<hr/> <u>\$ 13,813</u>	<hr/> <u>\$ 13,879</u>
			<hr/> <u>\$ 17,266</u>

		1999	1998
Computer	\$ 14,142	\$ 6,692	\$ 7,450
Furniture	<u>13,550</u>	<u>7,121</u>	<u>6,429</u>
	<hr/> <u>\$ 27,692</u>	<hr/> <u>\$ 13,813</u>	<hr/> <u>\$ 13,879</u>
			<hr/> <u>\$ 17,266</u>

4. Donated materials and services

		1999	1998
Rent	\$ 2,148	\$ 2,232	
Airline ticket vouchers	<u>16,447</u>	-	
	<hr/> <u>\$ 18,595</u>	<hr/> <u>\$ 2,232</u>	

During the period, the Institute received the following donated materials and services:

Rent	\$ 2,148	\$ 2,232
Airline ticket vouchers	<u>16,447</u>	-
	<hr/> <u>\$ 18,595</u>	<hr/> <u>\$ 2,232</u>

These amounts have been reflected in the financial statements.

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Atlantic Institute for Market Studies

Notes to the Financial Statements

September 30, 1999

5. Conference income	1999	1998
Conference revenue	\$ 61,772	\$ 38,195
Conference expense	<u>(42,205)</u>	<u>(34,411)</u>
Conference income	<u>\$ 19,567</u>	<u>\$ 3,784</u>

6. Uncertainty due to the Year 2000 Issue

The Year 2000 Issue arises because many computerized systems use two digits rather than four to identify a year. Date-sensitive systems may recognize the year 2000 as 1900 or some other date, resulting in errors when information using year 2000 dates is processed. In addition, similar problems may arise in some systems which use certain dates in 1999 to represent something other than a date.

The effects of the Year 2000 Issue may be experienced before, on, or after January 1, 2000, and, if not addressed, the impact on operations and financial reporting may range from minor errors to significant systems failure which could affect an entity's ability to conduct normal business operations. It is not possible to be certain that all aspects of the Year 2000 Issue affecting the entity, including those related to the efforts of customers, suppliers, or other third parties, will be fully resolved.

Patrons

1995 to Date

Air Nova/Air Canada	Kimberly-Clark Nova Scotia Inc.
Atlantic Catch Data Limited	Lévesque Beaubien Geoffrion
Atlantic Corporation Limited	M. Ann McCaig
Atlas Economic Research Foundation	Maple Leaf Foods
Bank of Montreal	Maritime Paper Products
Baxter Foods Limited	Maritime Steel and Foundries Limited
BCE Inc.	McCain Foods Limited
Brian Lee Crowley	McCain Foundation
Canadian National	McInnes Cooper Robertson
Canadian Pacific	Moosehead Breweries Limited
Canadian Petroleum Products Institute	MTT
CCL Group	NB Tel
CIBC	Nova Corporation
Clarica Life Insurance Company	Nova Scotia Power Inc.
Clearwater Fine Foods Inc.	Osler, Hoskin & Harcourt
Doane Raymond	Oxford Frozen Foods Ltd.
Donner Canadian Foundation	PanCanadian Resources
Earhart Foundation	Petro-Canada
Empire Company Limited	Pirie Foundation
Enbridge Inc.	Proactive Consultants
Fishery Products International Limited	Purdy Crawford
Fortis Inc.	RBC Dominion Securities
Grant Thornton	Royal Bank of Canada
Great Eastern Corporation Limited	Sable Offshore Energy Project
High Liner Foods Incorporated	ScotiaMcLeod Inc.
Hyndman and Company Limited	Sobeys Foundation
I-Fax International Limited	Southam Inc.
Imasco Limited	Stewart McKelvey Stirling Scales
Imperial Oil Limited	Stora Port Hawkesbury Ltd.
Inco Limited	The Bank of Nova Scotia
Irving Oil Limited	the co-operators
Island Fertilizers Limited	The John Dobson Foundation
James S. Palmer	The Shaw Group Limited
J. D. Irving Limited	The Toronto-Dominion Bank
JWE Mingo	W. Garfield Weston Foundation

AIMS would like to acknowledge the ongoing support of Discount Car and Truck Rentals and Auracom Internet Services.

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